

## Message Text

UNCLASSIFIED POSS DUPE

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43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

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R 281541Z JAN 75

FM AMEMBASSY ANKARA

TO SECSTATE WASHDC 7722

USMISSION NATO

AMCONSUL ISTANBUL

USDOC WASHDC

UNCLAS ANKARA 0806

E.O. 11652: N/A

TAGS: BEXP, TU

SUBJ: PRODUCT OPPORTUNITY: LIQUID OXYGEN TENDER/TURKISH AIR  
FORCE-NATO

REF: STATE 017605 (NOTAL)

1. EMBASSY ON MORNING JANUARY 27 APPEALED TO TURKISH NATO INFRASTRUCTURE DEPARTMENT (TNID) TO DELAY BID OPENING OF SUBJECT TENDER. THIS TNID REGRETFULLY UNWILLING TO DO. SUBSEQUENTLY THAT AFTERNOON AT BID OPENING, IT WAS FOUND THAT UNION CARBIDE DID NOT HAVE BID BOND AS REQUIRED IN TENDER. TNID WAS WILLING TO WAIT TWO DAYS FOR BID BOND BUT FOUND ALSO THAT TECHNICAL SPECIFICATIONS WERE NOT SIGNED AND FIRM HAD NOT INCLUDED TURKISH TRANSLATION AS REQUIRED. CHIEF OF ADJUDICATION COMMITTEE SAID THAT BECAUSE OF THESE OMISSIONS UNION CARBIDE WAS FOUND TO BE NON-RESPONSIVE AND ITS BID REJECTED.

2. BID PRICES WERE: LINDE A.G. COMPANY (GERMAN)  
DM 1,222,800 PLUS TURKISH LIRA 279,505; BOSSCHER B.V.  
(HOLLAND) 838,440 GOLD FLORIN PLUS TURKISH LIRA 600,000.  
UNION CARBIDE BID PRICE ENVELOPE WAS NOT OPENED BUT FIRM'S  
ISTANBUL REP STATES THAT ITS BID WAS \$316,800 PLUS TURKISH  
LIRA 638,730 (ALL IN CIF-ISTANBUL VALUE).

3. FYI: NATO INFRASTRUCTURE FAVORABLY INCLINED TO UNION  
CARBIDE AND FIRM PROBABLY WOULD HAVE BEEN GIVEN FAVORABLE  
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CONSIDERATION IF IT HAD COMPLIED WITH BID FORMALITIES. END  
FYI.

4. FOR ISTANBUL: PLEASE INFORM UNION CARBIDE REP.  
MACOMBER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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